



March 8, 2012

PACIFIC AREA EXECUTIVES

SUBJECT: PCES Announcement

Kim Fernandez, District Manager, Bay-Valley District, has informed me that he will retire on March 30, 2012. He has been with the Postal Service for more than 33 years and will be missed for both his analytical mind and a relational leadership style built on integrity and trust.

Kim's notable postal career began in 1978 in Upland, CA. After only three years as a clerk/carrier, and less than two years as a delivery and collections supervisor, he would be tapped for the management trainee program. His leadership talents were quickly recognized which led to assignments in several management positions in the Santa Ana District, including Montclair Postmaster, manager of Post Office Operations, and Santa Ana Postmaster. He joined the executive ranks in 1998 as the manager of the Los Angeles International Service Center.

In 2002, Kim headed to northern California as senior plant manager of the San Jose P&DC. Less than two years later he would be named District Manager, Bay-Valley District, a position that would lead to continual acknowledgement for breakthrough performance in improving productivity and managing costs. His achievements would also be appreciated outside the Postal Service when a standardization process he initiated was highlighted in a national management publication.

Kim's strong leadership skills and proven ability to instill teamwork and foster a positive work environment for all employees resulted in the Bay-Valley District regularly achieving top-tier rankings in many national performance categories.

Although Kim will be adjusting to a new lifestyle full of leisure activity and creative pursuits, I'm sure he will keep postal matters near and dear to his heart while encouraging and supporting his better half as her career continues to unfold.

Please join me in congratulating Kim and in wishing him a rewarding, fulfilling and long-lasting retirement.

A handwritten signature in cursive script that reads "Drew Aliperto".

Drew T. Aliperto

cc: Megan Brennan